## Tackling the poverty premium



### What do we mean by Poverty Premium?

In 2007 Save the Children described the extra costs that families in poverty pay to access essential goods and services:

- Food
- Fuel
- Essential household items
- Financial products like credit, insurance, accessing cash or cashing a cheque



### Beko CFP1691DS 50/50 Frost Free Fridge Freezer - Silver





















£379

Finance from £11.18 a month (APR 19.9%)

Other options available:

Silver

Add to basket



Home delivery from 19th May \*\*

- ✓ We can take your old fridge freezer
- √ Package recycling available
- √ Free delivery available

Customer reviews





Calculate

Finance Options	Representative APR (Fixed)	Deposit to pay	Payments	Total amount payable
BUY NOW PAY NOTHING FOR 6 MONTHS* (42 month term)	19.9%	No deposit	42 months: £13.24 No final payment Settlement fee: £29.00	£556.08
12 MONTHS	19.9%	No deposit	12 months: £34.79 No final payment	£417.48
24 months	19.9%	No deposit	24 months: £18.97 No final payment	£455.28
36 MONTHS	19.9%	No deposit	36 months: £13.75 No final payment	£495.00





#### REPRESENTATIVE EXAMPLE

Product with 5 Star Service

Number of weeks Service

156 £8.50 £1,326.00 69.9%



### Beko 60cm H2O EcoSmart Fridge Freezer - Steel









#### Watch video

- A+ energy rating
- Convenient door dispenser gives easy access tocooled water
- Frost Free freezer
- Ice bank tray for making and storing ice cubes
- EcoSmart Learn More
- Watch Video



# What's causing it?







## Same everywhere?

Tower Hamlets: £1014 per year



## Three Levels of Change

- I support someone by giving information or advice, I make a referral etc
- We work as an organisation to fill a gap e.g. we set up a recycling or food project
- We help change the system: we gather or act on evidence to know what the issues are and solve them by changing the rules! E.g. Cap on high-cost credit



## Examples of what works

- Show how to switch energy suppliers
- Refer someone to a cheaper provider e.g. Credit
   Union, a recycling shop
- Energy clubs: getting group deals on electricity, gas and oil
- Food co-ops: making fresh food more available and supporting local providers
- Change the market through legislation and regulation: Basic Bank Accounts, High Cost Credit



## What's your role?

- 1. What do you/your organisation do now?
- 2. What else could you do?
- 3. Which level are you working at? Why?
- Food
- Fuel
- Transport
- Household goods and furnishings
- Access to financial services
- What else?





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